

## AYSO Annual Fiscal Budget

Section 11	Area L	Region	Other
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Year  
For the 12 month period beginning: July 1, 2018

Year  
Ending: June 30, 2019

Date of last financial statement distributed to members: 5/31/2018

Estimated Revenues:		Budget	Per Player	Last Season Actual
4005	Registration Fees (see bottom right)	\$ 50,000.00		38,735.00
4006	Registration Fee Refunds			
4007	Early Registration Discount			
4008	Multi-Child Discount			
4009	Late Registration Fees			
4010	Merchandise Revenue			
4012	Merchandise Revenue - T-Shirts			
4015	Training Registration Fees	30,000.00		25,963.50
4020	Tourn/Natl Games/Player Camp Refunds			-
4021	Tournament/National Games/Player Camp	46,000.00		39,337.50
4022	Tournament-Referee Commitment Fees			
4023	Tournament - Referee Commitment Refund	(5,000.00)		(7,000.00)
4024	Concessions			
4025	Tournaments - Vendors			
4027	Concessions - Packaged			
4031	Cultural Exchange			
4040	Fund Raising - Other			
4310	Sponsors/Contributions/Donations			
9105	Interest Income	25.00		25.38
4959	Other Income (Describe)			
<b>Total Estimated Revenue (R):</b>		<u>\$ 121,025.00</u>	<u>\$ -</u>	<u>\$ 97,061.38</u>

### Estimated Expenditures:

5101	Uniforms - Players - TAX PAID			
5102	Uniforms - Coaches - TAX PAID			
5103	Uniforms - Referees - TAX PAID			
5104	Uniforms - Other - TAX PAID	2,500.00		3,569.93
5105	Uniforms - Players - NO TAX PAID			
5106	Uniforms - Coaches - NO TAX PAID			
5107	Uniforms - Referee - NO TAX PAID			
5108	Uniforms - Other - NO TAX PAID			
5111	Field Expenses	4,000.00		4,064.00
5115	Facility / Park Fees			
5130	Equipment - TAX PAID	2,000.00		-
5135	Equipment - NO TAX PAID			
5140	Storage Expenses	2,500.00		2,462.50
5150	Trainer Payments			
5155	Payments to Playing Circuit			
5200	Natl Games-Start-up Seed Money			
5205	Natl Games-Business Expenses			
5208	Tourn/Natl Games: Opening Ceremonies			
5209	Tourn/Natl Games: Banners & Signs			
5210	Tourn/Natl Games: Traffic Control			
5211	Tourn/Natl Games: Entertainment			
5212	Tourn/Natl Games: ID Cards			
5213	Tourn/Natl Games: Insurance			
5220	Tourn: Incentives, Trophies, Awards	15,000.00		18,381.40
5221	Tournament: Coaches			
5222	Tournament: Referees	5,000.00		2,700.00
5223	Tournament: Other			
5224	Tournament: Water/Food			
5225	Tournament: Concession Expenses			
5226	Tournament: Medical Personnel			
5227	Tournament Planning Meetings	1,000.00		1,000.00
5228	Tournament/National Games: Entry Fees			

5229	Tournament/Player Camp Expenses	10,000.00		13,832.32
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	4,000.00		5,994.36
5255	Ads/Newsletter/Yearbook/Pictures	1,000.00		(2,910.00)

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	12,000.00		12,842.99
5275	Donations	1,500.00		309.91
5431	Clinic Training Expenses: Player			
5432	Clinic Training Expenses: Coaches	12,000.00		15,528.80
5433	Clinic Training Expenses: Referees	12,000.00		13,543.45
5434	Clinic Training Expenses: Other	1,000.00		(1.25)
5701	Payments to AYSO: Inter-regional	2,000.00		100.00
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees			
5704	Payments to AYSO: Supply Center			
5705	Payments to AYSO: Sales Tax			
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	15,000.00		20,358.35
7431	Section / NAGM	8,000.00		7,282.95
7435	Travel Mileage	2,000.00		1,557.60
7515	Phone / Internet / Website	9,000.00		9,359.71
7535	Postage	100.00		88.22
7540	Freight paid for uniforms and equipment			
7625	Office Supplies	1,000.00		690.84
7695	Miscellaneous Supplies			
8305	Bank Fees	125.00		42.00
8375	Volunteer Background Screening			
8595	Other Expenses			-
	Contingency			
Total Estimated Expenditures (E):		\$ 122,725.00	\$ -	\$ 130,798.08

Estimated Cash Increase (Decrease): (R-E) \$ (1,700.00)

Estimated Bank Balance on June 30: \$ 60,000.00

Estimated Ending Cash Balance: \$ 58,300.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Area reserves are maintained in order to help any of its Regions at any critical time.

Comments:

Treasurer's Name & Signature: JoAnna Moffitt

Date:

5/23/18

Executive Member's Name & Signature: Doug Cirbo

Date:

#### DUE DATES:

Region: 30 days prior to end of fiscal year - June 1  
Area discretionary account: July 1  
Section discretionary account: July 1  
Tournament: 6 months prior to event  
Camp: 60 days prior to camp  
Cultural Exchange: 3 months prior to travel

#### PLEASE COMPLETE THIS SECTION:

		Registration fees	
Players	Fee		
x		=	\$ -
x		=	\$ -
x		=	\$ -
x		=	\$ -
Total			\$ -

\* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.